

8 East Broad Street
Columbus, OH 43215
April 15, 1998

Stephen C. Meyers
SCM Associates, Inc.
P.O. Box 720
Jaffrey, NH 03452

Dear Stephen,

George and I have been married for 35½ wonderful years and my love and respect for him continue to grow. One thing I have grown to admire about him, is that he is a very frugal man. Thank God I have some Scottish blood in me, or our marriage would be in trouble.

He shines his own shoes and brown bags it for lunch. He's had his beat-up, black lunch pail forever! Do you remember all the fuss about President Clinton's \$200 haircut? George's haircuts cost seven dollars. That's the kind of man I married! He'll even reuse a file folder at the office to save an extra dime.

Some people think George is a little "tight" with a dollar, but do you know what? That's how he was raised and that's how we've raised our own children. Just as those habits have served him well as Mayor of Cleveland and as Governor, they will serve us all well in the United States Senate.

George hates waste. He watches expenses like a hawk. He's always saying that government has to work harder and smarter and do more with less. When you see what he's done for Ohio, you know he practices what he preaches.

The welfare rolls have been cut in half, saving \$1.3 billion. The budget grew at the smallest rate in decades. And by watching the pennies, George and the legislature were able to give Ohioans the second biggest tax cut in the nation last year. George runs a tight ship.

By cutting government waste and spending, George has been able to focus the savings on helping children get a healthy start in life, improving education, and stabilizing Ohio's "Rainy Day" fund.

The federal budget is \$1 1/2 trillion and George knows it's jam-packed with waste and duplication. George is determined to root out unnecessary spending, and make the federal government leaner, trimmer, and better. He's done it in Columbus as our Governor. He'll do it in Washington as our Senator.

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You've shared your hard-earned money with our campaign, and George and I are most grateful. Thank you for helping my husband and being such an important part of this campaign. It's good friends like you who make us feel so confident we can win on November 3rd.

But George is not taking anything for granted. He's ahead in the polls, but George is a firm believer in this adage: "When you think you're the strongest, that's when you're the weakest." That's why he's working hard every day to be ready for anything when the race really heats up.

The biggest expense in our campaign budget is our television commercials. Ohio has eight distinct media markets and we must use them all to get our message out. I'm writing this morning to ask for a personal favor. Will you send in a contribution today . . . just like the one you sent to George earlier? If you will do it before the May 5th Primary Election, we'll be especially grateful.

Because a single television ad can cost hundreds of dollars, we must continue raising the funds we'll need this summer and fall. There's an envelope enclosed with my letter. Please make your check out to "Voinovich for Senate," just like you did before. George will be grateful for your continued help and so will I.

George has never been one to make campaign promises. That's one of the things people like about him. But I would like to make one on his behalf. When George becomes your Senator, he'll still shine his own shoes, pack his own lunch, and brown bag his lunch to the office.

Sincerely,

Janet Voinovich

P.S. I bet you were surprised to receive my letter in a paper bag. George found out that the bag cost less than an envelope!